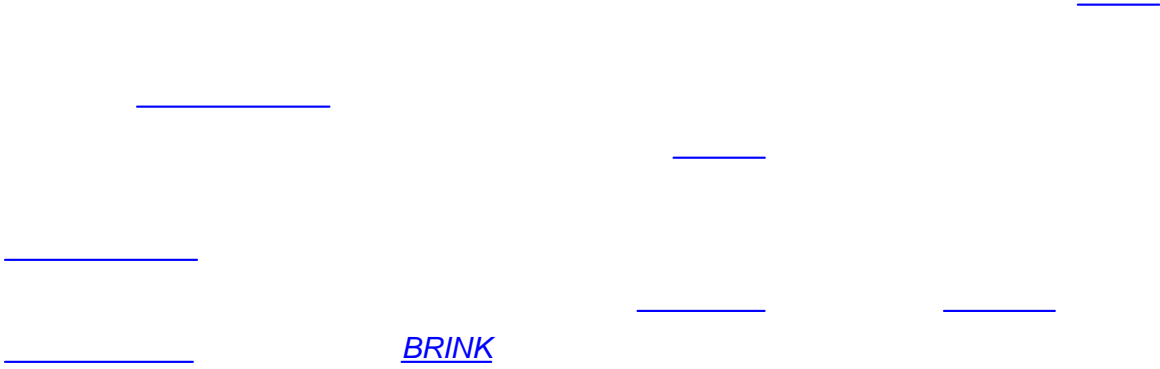




Underlying Revenue Increases 5% for the Quarter and 4% for the First Nine Months of 2018
Nine Months GAAP EPS Rises 4% to \$2.93 and Adjusted EPS Increases 14% to \$3.26
Excluding Revenue Standard Impact, Nine Months EPS Grows 1% and Adjusted EPS Rises 10%

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*adjusted operating income (loss) adjusted operating margin, adjusted income, net of tax
adjusted earnings per share (EPS)*

*Adjusted operating income (loss)
income (loss)*

adjusted operating

adjusted operating margin

*adjusted operating margin
adjusted operating income*

*adjusted operating income (loss) adjusted operating margin adjusted income, net of ta
adjusted earnings per share (EPS)*

*Adjusted operating income (loss)
income (loss)*

adjusted operating

adjusted operating margin

*adjusted operating margin
adjusted operating income*

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